

## Counselors in the News



*Norm Flynn, CRE, and John Rutledge, CRE, attend the First Annual Conference of the Russian Guild of Realtors*

### Counselors Address Russian Conference

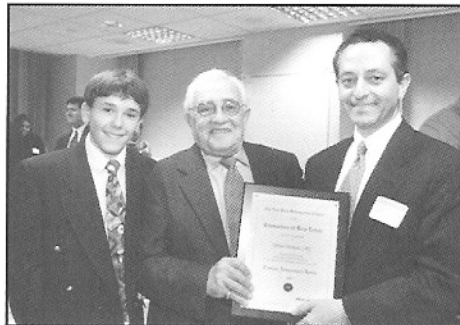
**Counselors Norm Flynn and John Rutledge** recently completed a week-long mission to Moscow for the International Real Property Foundation, a joint effort of USAID and NAR. Their principal purpose was to speak at the First Annual Conference of the Russian Guild of Realtors. Norm addressed the role of the broker in an advanced real estate market, citing various ways to serve the client and generate revenues. John discussed critical market features needed to attract foreign investors, including the ability to obtain and insure title and the presence of a sound and stable currency and banking system.

Other speakers included the leader of a major political party, the Minister of Land Resources, Vice Minister of Economic Development, the Minister of Anti-Monopolistic Policy, and the Vice Minister of Construction. A deputy of the Duma and a representative of the Putin government also spoke.

The Vice Head of the Moscow Office of the World Bank and the Vice Director of USAID Moscow Mission addressed the conference. Also appearing were several representatives of major real estate development and brokerage firms in Russia.

Norm was instrumental in organizing the Foundation and chairs its Board of Directors. John has volunteered for the Foundation since 1993. Although many fundamental problems remain, they both agree that great progress has been achieved in the past decade.

### New York Metro Chapter Honors Abe Barkan

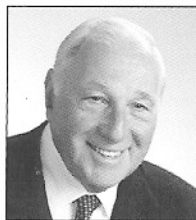


*Abe Barkan, CRE, (center) receives a plaque from Chapter Chair Steve Wolgin, CRE, with Abe's grandson Zachary at his side.*

During its annual forecast luncheon on Jan. 11, the CRE New York Metropolitan Chapter recognized **Abram Barkan, CRE Emeritus**, for his service and contributions to The Counselors and the real estate industry over the past 65 years.

Abe served as President of The Counselors in 1979 and has been an active member serving on several committees since 1966. Current President **David Kirk, CRE**, was also on hand to honor Abe.

### Dan Rose to be Honored "Person of the Year"



*Daniel Rose, CRE*

On May 24, 2001, **CRE Daniel Rose** will be named "Person of the Year" by the Realty Foundation of New York at the foundation's annual luncheon.

Chairman of Rose Associates, Inc. in New York, Dan has served on the foundation's board since 1970 as vice president, secretary, scholarship review committee member, and grants committee member. A champion of the financial aid program, Dan has campaigned vigorously for the needs of those within the industry faced with financial hardships.

### Steve Leader Earns Mediation Certificate



*Steve Leader, CRE*

**Steven Leader, CRE**, President of LEADER Realty Advisors, Ltd., announced his certification as Mediator under the Unified Court System of New York.

"Conflict management through mediation can be a more cost-effective, constructive and satisfying means of communicating and resolving real estate-driven business issues than litigation," Steve said.

### J.H. Berry & Moulton Undergoes Name Change

J. H. Berry & Molton Property Company, Inc. of Birmingham, AL is now J. H. Berry & Gilbert, Inc.

"We provide a variety of real estate and property management services throughout the U.S., Canada and Puerto Rico. Our new name allows our firm to take full advantage of our contacts nationwide and help us to be more recognized in the marketplace," said **Carey Gilbert, CRE**, president of the firm. CRE

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